FW Thank you for an excellent presentation on fee setting

From: Ernie Beffel [mailto: ebeffel@hmbay.com] Sent: Saturday, February 25, 2012 1:28 PM

To: Picard, Michelle Cc: Benjamin Borson; cipo@parc.com

Subject: Thank you for an excellent presentation on fee setting

Dear Michelle,

1) Thank you for a most excellent presentation on fee setting. I think that the emphasis on cost recovery as opposed to changing applicants' behavior set the right tone.

Your presentation was much better than the Executive Summary posted at http://www.uspto.gov/aia_implementation/. I encourage you to post your materials and include a link to the video segment of your remarks.

Your transparency put me in your camp.

2) There is one data point that I seriously question: whether it costs almost \$2000 to process an RCE. That is, whether it costs as much to write an office action on an RCE as an original office action?

I assume that \$2000 corresponds to two and one half or three days of work by an examiner with partial signing authority. Is that close?

In my view, only 5-10 percent of post-RCE office actions in my practice represent that level of effort. Half of the particularly diligent post-RCE office actions are written by a young examiner who may be wellintended, but who is far from the norm in their opinion of what is obvious.

- 3) From a policy perspective, I'm not sure how I feel about cost recovery in appeals when BPAI reverses the examiner. My customers typically expect me to absorb the cost of correcting my mistakes. Maybe it would make sense for some of the costs on appeal to be assessed to the losing party.
- 4) In today's world of games, you might consider an educational game that encourages your public to contribute their detailed views of the pricing proposal. Crowd-source this and look at the aggregate results.

From an OR/math modeling perspective, I assume that the major inputs are: A) willingness to fund hiring of new examiners and IT improvements -- to fully fund USPTO operations; B) willingness to fund an operating reserve; C) distribution of cost recovery between up front and maintenance fees; and D) tweaks to individual fee amounts. The main outputs (MOEs) are A) total cost from filing through first or second maintenance fee; B) reduction of pendency over time, taking into account cash flow; and C) elasticity induced reductions in activity.

You may already have built this kind of scenario analyzer in a spreadsheet for your own use. How about having your dashboard folks create an app that lets your public play with the parameters and submit their dream scenarios? Make the controls nested, so that setting A+B determines the FW Thank you for an excellent presentation on fee setting total amount of fees and C+D control the distribution of fees among individual items. Collect TC segment information at the same time that you collect user scenarios.

- 5) Jonathan Barney of Ocean Tomo's Patent Ratings has studied elasticity very closely. You should talk to him about his stratification of maintenance renewal fee behavior. He has had a huge budget to focus on just that issue, because he uses it to rate patents and even to make investments in companies based on the strength of their patent portfolios, as rated. There is a patent that describes an early incarnation of his work.
- 6) The focus group results from Partnering in Patents are attached, in case you want to pass them along.

 I cannot find them posted either on USPTO's web site or anywhere else on the web --I'll probably post
 them on our web site and send them to the PPAC so that they get better visibility.

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Any review or distribution by others is strictly prohibited. If you are not the intended recipient, please contact the sender and delete all copies. Thank you very much.

Partnering in Patents

Focus Session on Ways to Streamline and Expedite Prosecution of Patent Applications

October 19, 2011



Focus Session Participants

- Member of AIPLA
- Patent Examiners
- Supervisory Patent Examiners

Focus Session Questions

Question 1: What behaviors or actions do you see that slow down the progress of an application as it is being prosecuted?

Question 2: What behaviors or actions do you see that speed up the progress of an application as it is being prosecuted?

Question 3: What suggestions do you have for ways to speed up the progress of an application as it is being prosecuted?



Results – Q1 What behaviors or actions do you see that slow down the progress of an application as it is being prosecuted?

Votes	Ideas
14	Better foreign translation
12	Failure to explain claim interpretations
11	Not having detailed agenda for interview
7	More discussion (compromise) in interviews
4	More claim interpretation in Office Action (OA)
4	General arguments of claim items not taught without specifics
4	Lack of quality in IDS references
3	Broad claims
3	Piecemeal rejection; not all rejections in first OA
3	Too large citations of where things are taught
3	More guidance on restriction practice
3	Tailor patent tract to customer's need; maybe also need a "slower" track, examiner quick time for first
	action, long time to dispose begging and end points
3	Sync examiner/attorneys dockets
2	Increase extensions of time fees after 3 months
2	Quick response incentive
2	IDS after allowance
2	Repeating arguments
2	Need earlier indication of allowable subject matter (both ways)
2	More telephonic interviews; phone calls are good
1	New arguments late in prosecution
1	Clearly non-statutory claims (20 years)
1	Person making decision not present at interview, i.e. TQAS, SPE, such as 101s



Results – Q2 What behaviors or actions do you see that speed up the progress of an application as it is being prosecuted?

Votes	Ideas
13	More e-mail communications
13	Reduce or Limit total number of claims to examine (focus in on the invention)
12	Pilot-1 month to correct claims/specification prior to examination
8	Early disclosure of sister/similar application or patents
5	Willingness for examiners to grant interview (i.e. after final)
4	Better translations
4	Put claims in better form prior to examination
4	Interviews: frequently, telephonic, prior to 1st OA, more detailed agenda with summary of
	invention, willingness to have
2	Be ready to negotiate
2	If examiner suggest allowable language, at least add it to a dependent claim
2	Identify allowable subject matter early on
2	Brief arguments; bullet points
2	Keeping related case with same examiner
1	Examine only independent claim and a total of 10 claim in 1st OA
1	Early IDs submissions (priority documents)
1	Focus search on inventive concept
1	Desktop sharing for phone interviews by attorneys
1	Specs with definitions
1	Having definition/list in disclosure



Results – Q3: What suggestions do you have for ways to speed up the progress of an application as it is being prosecuted?

Votes	Ideas
28	Expand communication before 1st OA pre-action interviews
26	Be able to communicate with email (get nl 7 waiver)
25	Limit to 20 claims
25	Joint training-AIPLA/examiners
23	Notification that examiners are going to begin examination within a month or 2 months (to sync dockets for first action)
22	Reward efficiency
20:	Better linking of references/applications; for example, if a case is allowed, but a ref pops up in a related case linking that reference on the patent office side of things instead of an IDS
19	Applicants mapping of the claim set to corresponding aspect of the spec
16	Early indication of allowable subject matter
15	Timely indication of allowance subject matter by both parties
15	Send or permit SPEs to technical training
14	Strong incentives for quicker response time: incentive fees for buying time, working on related cases of the same time, interviews mandatory
14	Incentives for filing responses sooner (ex. Pref in queue; weighted system)



Results – Q3: What suggestions do you have for ways to speed up the progress of an application as it is being prosecuted? (Continued)

Votes	Ideas
13	More feedback from pre-appeal
11	SPEs assigned to art area that they know
10	Pre-OA-general state of art and clean up formalities
10	More pre-OA interviews
9	More interactive communications (email, phone etc)
9	Quick e-form for email waivers
8	More use of email
8	Back and forth in same week as opposed to every six months
8	Educate applicant on new DM system
7	List of related cases filed early
7	Mandatory interview prior to issuing FA
7	QEM sessions for examiners to discuss cases
7	Continuation to same examiner
6	Publish internal (PTO) deadlines/requirement
6	Bullet/outline arguments
6	Terminal Disclaimer (TD) via e-Petition
5	European style central claiming



Results – Q3: What suggestions do you have for ways to speed up the progress of an application as it is being prosecuted? (Continued)

Votes	Ideas
4	More Patent and Trademark Offices around the country - closer to clients
4	Syncing Docket Management system with applicants
4	Clear position taken should be stated/complete search
4	Adaptable workflow to work on similar application
3	Clerical/not subject matter related issues be corrected at office
3	More use of AE, PPH, track 1
3	More custom examination plans based on clients' needs (fast track or slow track)
3	Improve the automation/mailing process
3	Streamline mis-docketing process
3	Promote Track 1-3 options
2	Email alert before work on case
2	Complete search
2	File into A class (applicant picks); (can use ADS to select art unit?)
2	Attach memos/new policy info to OAs
2	Better prior Art searches by applicant/examiners
2	More prior and pertinent arts provided upfront
2	Increase extension of time fees
2	Office of initial exam-need contact info to correct/obtain information
1	Applicant group claims (representative examination)
1	Focused claims/ready for examination
1	Documenting-if examiner not working of continuation



Next Steps



Questions?

QUESTION 1: What behaviors or actions do you see that slow down the progress of an application as it is being prosecuted?

Votes	Ideas
14	Better foreign translation
12	Failure to explain claim interpretations
11	Not having detailed agenda for interview
7	More discussion (compromise) in interviews
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1	New arguments late in prosecution
1	Clearly non-statutory claims (20 years)
1	Phone calls are good
1	Person making decision not present at interview, i.e. TQAS, SPE, such as
	101s
1	Misdocketed case
	Quick responses; not wailing until six months
	Filing more applications in accordance with US IP Practice
	No art rejection when foreign application not in compliance
	Rule changes for extension of time
	More detailed interview agenda
	Unclear arguments
	No interviews
	Lots of copy and paste; few specific arguments
	Lots of boiler plate comments
	Flipping positions by office
	Scope of invention changes after last action
	Reduce initial pendency
	Move RCE to different docket incentive to push RCEs
	Know next steps after interview
	Reduce piecemeal references

Amending claims beyond scope of original presentation
Explain how claim read on ref
Restriction after first action
Examiner behavior to meet deadline
New examiner restriction that not common to art
Voluminous claims
Hard to reach, phone number, weeks, months
Double patenting and TD (time) e-petition
Inconsistent review 4 junior examiner
Internal doc flow
Complete diff (word search) interpretation of art and junior not in art (ex:
100 page)
Significant amendment att final new claims (scope) could go to RCE
problem (1 st action final)
Multiple request for final/find proper home
Only citations listed, no explanation
Treat all claims equally
Translations not provided-references from 371
Final practice limiting new references
Consistently between art units (tech dependent) and core wide
Filing of incomplete application
Poor translations
High number of actions per BD
Minor items—include it on subsequent OA
New limitations-RCE
Multiple embodiments
Refusal to elect over the phone
Fail/and/or/willful non-understanding of Art
Early filing of TD if possible to avoid DP
Piecemeal amendment; filing amendments/RCEs
Unclear classification of application
More exchange of specific information
Claims-too broad
Need more detailed disclosure that would lend support for claim
amendments to lead to allowance
Foreign applicants (communication time)
Pro-se application
 1

QUESTION 2: What behaviors or actions do you see that speed up the progress of an application as it is being prosecuted?

Votes	Ideas
13	More e-mail communications
12	Pilot-1 month to correct claims/spec prior to examination
9	Reduce number of claims to examine
8	Early disclosure of sister/similar application or patents
5	Willingness for examiners to grant interview-i.e. after final
4	Better translations
4	Put claims in better form prior to examination
4	Limiting total number of claims (focus in on the invention)
3	Interviews: frequently, telephonic, prior to 1 st OA, more detailed agenda
	with summary of invention
2	Be ready to negotiate
2	If examiner suggest allowable language at least add it to a dependent clm
2	Identify allowable subject matter early on
2	Brief arguments; bullet points
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1	Examine only independent cl and a total of 10 cl in 1 st OA
1	Early IDs submissions (priority docs)
1	Interviews: examiner has art ready (if examiner gets time to first art),
	agenda-organization
1	Focus search on inventive concept- V. BRI of claim
1	Desktop sharing for phone interviews by attorneys
1	Specs with definitions
1	Interviews (willingness to have)
1	Having definition/list in disclosure
	Patent prose hwy: more useful
	Address more issues in PCT
	Clearly states more open to allowable subject matter
	Better prepared examiner interview
	Interviews (in person)
	Directions on how to amend are helpful
	General summary of arguments helpful before details
	Cancel non-elected claims by calling applicant before allowing
	Provide all "good" art early on
	Good interview: reach agreement, provide/propose amendments, show
	"why" inventive concept is novel
	Narrow claims during interviews
	Address more than independent claim in applicant's argument
	Meaningful interviews
	Citing relevant art and sections
	Amendments comp. sooner
	Clear/better response to applicant's arguments (position)

Suggested amendment/allowable subject matter
Early intention of allow. Subject matter
Interview before 1 st action
Applicant amendment when PCT (preliminary)
Foreign apps-file application ready for examination
New workflow calc of days vs biweek
Make public PTO internal deadlines
Full disclosure of RDS upfront
Advance training on legal concepts
Applicant can get SPE/third party involved without penalty to examiner
Interviews, explanation of the background of invention prior to FAOM, phone calls
Offering suggestions
Citing relevant prior art in addition to that used in rejections
After final and RCE include amendments
Accelerated examination, PPH
IDS considered after NOA, before issue
Provide atty as many pertinent prior as possible upfront
Early interviews
AF Amendment: 1 month incentive, 2 months none, 3 months penalty
Full utilization of docket management
Amendment with mapping to detail support in spec particulars for non- common terminology
Suggestions for allowable factors to applicants
Jepsom format claims preferred
In spec, less boiler plate and less number of claims
Phone call with info pertaining to why independent claims are not allowable
Cite all relevant not just applied art
Providing citation information in the specifications
Good claim drafting
Claim element to ref element matching in office action
Providing statement of relevance with IDS ref's cited
International search reports
When ADS provides suggested classification
Willingness to work together (reducing issues)
 (

QUESTION 3: What suggestions do you have for ways to speed up the progress of an application as it is being prosecuted?

Votes	Ideas
28	Expand communication before 1 st OA pre-action interviews
26	Be able to communicate with email (get nI 7 waiver)
25	Limit to 20 claims
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	month or 2 months (to sync dockets for first action)
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	but a ref pops up in a related case linking that reference on the patent
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8	More use of email
8	Back and forth in same week as opposed to every six months
8 7	Educate applicant on new DM system
7	List of related cases filed early Mondetony interview prior to issuing EA
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7	Continuation to same examiner
6	Publish internal (PTO) deadlines/requirement
6	Bullet/outline arguments
6	TD via e-petition
5	European style central claiming
4	More PTO offices around country closer to clients
4	Syncing DM system with applicants
4	Clear position taken should be stated/complete search
4	Adaptable workflow to work on similar application
3	Clerical/not subject matter related issues be corrected at office
3	More use of AE, PPH, track 1
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3	More custom examination plans based on clients' needs (fast track or slow
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3	Improve the automation/mailing process
3	Streamline misdocketing process
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2	File into A class (applicant picks); (can use ADS to select art unit?)
2	Attach memos/new policy info to OAs
2:	Better prior Art searches by applicant/examiners
2	More prior and pertinent arts provided upfront
2	Increase extension of time fees
2	Office of initial exam-need contact info to correct/obtain information
1	Applicant group claims (representative examination)
1	Focused claims/ready for examination
1	Documenting-if examiner not working of continuation
	Multiple related cases have group interviews
	Clean word copy of claims
	Use of powerpoint in interviews
	More detailed in propose amendment
	Interview agenda/bring art
	Align pre-appeal conferences with appeal conferences
	Chart claims 1-1 mapping and explanation
	Offer common interpretations earlier in prosecution
	Consider utility type model applications
	E-form SBOIA-make it editable (ex add more than 2 inventors)

- Aucker Responses at 6 mts Broad Claims Preceneal Rej in 1st DA Jore Discussion (compromia) · More Telephonic Interviews. - Filing more App'l in accordance - Mose Claim Interpretation in 0,10 - Rule change for extention More detached Interview Agen

1) Reduce piecement reserve 2) Amending claims beyond scope of original presentation 3) Explain how claim read on ref. Better Foreign Iranslation 5) Quick Response Incentive · Sync Examiner/AH Dockets What behavior ... slow prosecuted? 1. restriction after 1st Action Al 2. Examiner behavior to meet dead line 3 New Examiner restriction that not common to cot W. IDS after allowance 5. New arguments later in prosecution .6. volumous claims 7. Hard to reach, phone H, weeks, months 8. clearly non-statisting claims (20 years) a Pouble Patenting + TD (time). 10. Incomistant Review 4 Junior Fx. 11. Internal Doc flow

010 - Rule changs for extention - More detailed Interview Agen. # lunclear arguments Q1 No interviews Lots of copy & poste few specific arguments Lots of Boiler Plate comments Too large citations of where Interpretations clm · General arguements of climitems not taught without specifies Elippine positions by office

Lots of Boiler plate comments

Too large citations of where Failure to explain clm General arguements of clm items not taught without specifics

Elippina positions by office · Scope of invention changes of the 1st action (1) · ¿ Moie guidement on restriction practice of increase ext of time Fers ofter 3 mos reduce intial pendency move RCE to different docket esignick the Er 1st retion lass treets deposed

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1) Meaningful Interviews 2) Willingness for Examiners to Grant · Interview - ie After Final 3) Citing Relevant Art & sections 4) Put claims in better form · Prior to Examination 51-Pilot - 1 month to correct claims/spec prior to Examination 6) To Amendments comp sooner 7) Clear /Better Response to Applicant's arguments (Position) 8) Suggested Amendment/. Allowable subject matter

02 - Interiews 4) Frequently. L) Telephonic L) Prior to 1 DA. 6 More detailed Agenda - Patent Prosec. Huy. G Mon Uleful. - Address more Issues in PCT. More e-mail comm. - Clearly states more open to allowall - Better prepared Examiner Interrigo Examine only Independent · Cl. + and atotal of loca.

\$2 Interviews (In person) · Be ready to negotiate If examiner suggest allowable language at least add it to dependent cla Directions on where to amend are helpful General summary of arguments
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7 LQ 2 / Page 1 1) Interviews (if examiner has and ROMOY (if exam war gets time to that · B) Apenda - n organization 2) EARly indication of Allow. System 3) Interview before 157 Mction (4) FOCUS SEARCH ON INVENTIVE CONCORD S) Applicant amd when PCT (preliminary) FOR Exemination Application REAPLY [65165) (1) Desktop Sharing for Phone interviols 8) New workflow cute of days v Bimeet??

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7) make Public RTO Internal featines
10) Specs ul definitions
11) Full disclosure of 1005 up front
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- 13) Brief Arguments - 13411ET POINTS
14) Applicant can get SPE I thing parks involved alout ponelty to Eteminer

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Question 2

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pribr as possible upfort * Early Interviews +. F (1mos 2mos 3 mos 94 incortive NO " penalty * Full Utilization CL Darket Mynt * Amendment u/d papping to detail

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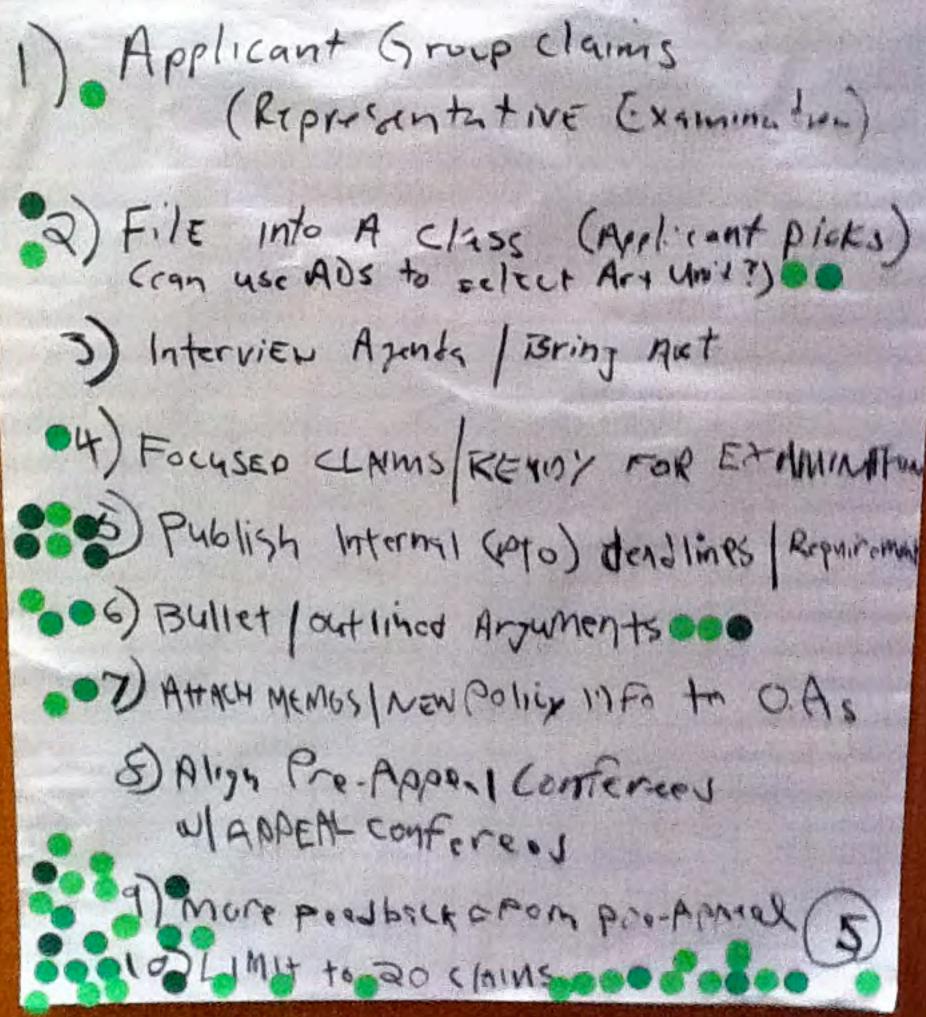
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3. 100 / manage subject matter

by both factorials

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