Untitled

From: Connolly, Jim [e-mail address redacted]

Sent: Saturday, January 28, 2012 2:47 PM

To: SatelliteOffices Cc: [e-mail address redacted] Subject: USTPO Satellite Office

Dear Mr. Kahn,

I am the president of Ellis Medicine in Schenectady New York. Ellis is the sole community hospital for the Schenectady region. The intent of this letter is to support the initiative of Annette I. Kahler who is leading the Region's efforts to apply for consideration as a future location of a USTPO satellite office.

Ellis Medicine was the product of a three hospital merger in Schenectady - a merger accomplished within 10 months and characterized as "seamless" by the Local newspapers. We currently employ over 3300 as a result of that consolidation with few people having lost their jobs. Since that merger Ellis has sought to be at the leading edge of innovation, most recently in the area of population health where our focus is to help sustain people's health and keep them in their homes and out of our ER and hospital. Accomplishing this on a large scale with such high prevalence of chronic disease in the American population requires creative application of advanced technologies. This kind of innovation and creativity is most frequently carried out at the local community level. Among other efforts, Ellis Medicine supports the efforts of Innogen, one of seventeen

(17) business incubators providing support for a strong culture of entrepreneurship in the region which will help sustain this creativity.

I hope that you will consider our region for development of the satellite. In addition to my role as hospital president, I serve on many business groups and the Board of the Schenectady Chamber of Commerce and was one of the founders of the Schenectady Stakeholders, a group of CEOs who have made commitments of time and money to the growth of Schenectady. I provide this information to you to give you a sense of the excitement and momentum the Region has. I know you will find the environment here highly supportive of your efforts.

Jim Connolly President and CEO Ellis Medicine [phone redacted] [e-mail address redacted]