

STATE OF UTAH

GARY R. HERBERT GOVERNOR OFFICE OF THE GOVERNOR SALT LAKE CITY, UTAH 84114-2220 GREG BELL Lieutenant Governor

January 30, 2012

Mr. Azam Khan, Deputy Chief of Staff United States Patent and Trademark Office Office of Under Secretary and Director P.O. Box 1450 Alexandria, VA 22313-1450

> Re: Request for Comments on Additional USPTO Satellite Offices for the Nationwide Workforce Program

Dear Mr. Khan:

On behalf of the State of Utah, I am pleased to respond to the Request for Comments for additional USPTO Satellite Offices as a part of the Nationwide Workforce Program.

After reviewing your needs as set forth in the November 29, 2011, Federal Register Notice, I am convinced that you will find Utah — and specifically, Salt Lake City — a highly attractive location for a new Satellite Patent Office.

The accompanying submission sets forth the compelling data supporting this conclusion. Salt Lake City's advantages include a highly educated and productive workforce, low cost of living, competitive wage structure and low business operating costs. Our higher education system boasts the University of Utah, a PAC 12 institution, as well as three additional state sponsored universities. We are also proud of our many private universities, including Brigham Young and Westminster. Utah is home to world-ranked science, engineering, and business programs at these institutions, and all are located in or near Salt Lake City.

Utah has a comfortable four-season climate. We have just announced a \$1.8 Billion reconstruction of the Salt Lake International airport, which has nonstop flights to Europe and the Far East. Our new light-rail and commuter systems make Salt Lake City an attractive place to live, work, and enjoy the great outdoors. Utah is widely known for its unparalleled year-round outdoor recreation opportunities such as skiing, hiking and mountain biking. However, we also offer a broad range of arts, sports, and cultural amenities for both residents and visitors. On March 22, 2012, Salt Lake City will hold the ribbon cutting for our new City Creek Center. At

more than \$2 billion, this is the nation's largest downtown redevelopment project, fully incorporating mixed-use development of residential, retail and business sites. Salt Lake City has also just announced that it is going forward with a new entertainment district which will incorporate our Broadway style theater. Adjacent to both of these developments, Goldman Sachs, recently took occupancy of their second largest operation in the United States after their NYC headquarters.

Importantly, we see the strong commitment to innovation of our citizens, educational institutions and business community as an ideal fit for a Satellite Patent Office. Salt Lake City is recognized for the large number of world-class Intellectual Property law firms and financial institutions that make Utah their home. Our submission has been prepared in cooperation with our close partner, the Economic Development Corporation of Utah (EDC). The EDC is the private sector economic development efforts of our business community that coordinates with the State. After your review of our submission, we hope to address any questions you may have about locating a Satellite Patent Office in Salt Lake City.

We would welcome a site visit where you can see first-hand the professional, educational, and other resources most relevant to your needs. I know our business, educational, and government leaders would look forward to discussing your needs and timeline. I would personally welcome the opportunity to introduce you to our outstanding resources that I believe meet your criteria.

The citizens of Utah appreciate the opportunity to respond to your request.

Sincerely,

Gares R Herbert-

Gary R. Herbert Governor



January 30, 2012

United States Patent and Trademark Office Attn: Azam Khan, Deputy Chief of Staff, USTPO Office of Under Secretary and Director P.O. Box 1450 Alexandria, VA 22313-1450

Dear Mr. Khan:

On behalf of the State of Utah, the Economic Development Corporation of Utah (EDCUtah) is pleased to respond to your request for information for the USPTO satellite office. As a private, nonprofit economic development agency representing the entire state, we appreciate the opportunity to submit our proposal.

There are many compelling business reasons to locate in Utah. Our advantages include a low cost of doing business, cost competitive wages, and a highly educated, productive workforce. Our noteworthy low cost of living, comfortable four-season climate, new light-rail and commuter rail systems for convenient commuting, make Utah an attractive place to live, work, and play. Utah is best known for its unparalleled year-round outdoor recreational opportunities, but we also offer a broad range of arts and cultural amenities for both residents and visitors to enjoy.

Throughout our response we will provide the information you requested on the following:

- Workforce resources
- Technical expertise
- Universities, research facilities, and engineering programs
- Patent resources within the state
- Geographic considerations
- Public transportation
- Professional office and government facilities
- Utah's quality of life
- Additional economic factors and considerations

After reviewing our submission we hope to address any additional questions you may have about locating a patent office in Utah. I would also propose a site visit, where we can outline a strategic plan for implementing a new office as well as visit specific properties that meet your

201 South Main Street Suite 2150 Salt Lake City, UT 84111 801-328-UTAH (8824) edcutah.org

Jerry D. Fenn Qwest Communications Chairman

Jeffery B. Edwards President & CEO

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needs. I can facilitate meetings with business or government leaders who can assist in meeting your objectives and timeline. I look forward to working with you to bring this project to Utah.

Regards,

Approved BEdminds

Jeff Edwards President & CEO

cc: Beth Colosimo, Business Development Manager, EDCUtah Ted McAleer, Executive Director, USTAR Jeff Holman, Chair of the Intellectual Property Section of the Utah State Bar, Wilson, Ham & Holman Rick Nydegger, Workman Nydegger Law Vernon Rice, Workman Nydegger Law Rand Bateman, Principal, Bateman IP Law Jeff Edwards, CEO, EDCUtah David Bradford, Director, IT/Software Cluster& Tech Commercialization Director, Governor's Office of Economic Development (GOED) January 30, 2012

The Honorable David J. Kappos Under Secretary of the Department of Commerce for Intellectual Property and Director of the U. S. Patent and Trademark Office P.O. Box 1450 Alexandria, VA 22313-1450

Re: Response to Request for Comments on Additional USPTO Satellite Offices for the Nationwide Workforce Program

Attn: Azam Kahn, Deputy Chief of Staff, Office of the Under Secretary and Director

Dear Under Secretary Kappos:

I was recently made aware that Utah is preparing to submit a response to the USPTO's Request for Comments on Additional USPTO Satellite Offices for the Nationwide Workforce Program (76 FR 229, Nov. 29, 2011). I am writing to urge selection of Salt Lake City, Utah as one of the three or more satellite offices of the USPTO which, subject to available resources, is to be established under the America Invents Act (AIA) within three years after the AIA's enactment.

As the Office is aware, in addition to enhancing geographic diversity by ensuring that selected satellite offices are established in different States and regions throughout the nation, required considerations also include, *inter alia*, the extent to which the AIA's purposes for such satellite offices are met, as well as availability of scientific and technically knowledgeable personnel in the region from which to draw new patent examiners at minimal recruitment cost. The AIA's stated purposes of the satellite offices include enhancing patent examiner retention, improving recruitment of examiners, decreasing the number of applications waiting for examination and improving quality of patent examination.

During my experience while serving as Chair of the Patent Public Advisory Committee, it was evident that retention of qualified examiners is a key to reducing the backlog of pending applications and improving the quality of patent examination. Retention, in turn, is driven largely by quality of job satisfaction and a satisfying lifestyle. Utah has much to offer in terms of its ability to meet the AIA's stated purposes in these respects. Among these are the following:

- Utah enjoys a cost of living that is significantly less than many other areas of the country, particularly those with comparable cultural, educational and scientific facilities, and lifestyle amenities. During the recent recession, Utah's economy remained comparatively strong, and Utah continues to be one of the top states in the country in terms of its economic and fiscal health. Utah enjoys an unemployment rate that is significantly lower than most of the rest of country, which will facilitate work opportunities for an examiner's spouse who may be seeking employment. This favorable economic climate and cost of living will be attractive to examiners, and will permit them to find and enjoy better, more affordable housing and more reasonable living costs.
- Transportation for Examiners will be convenient and affordable. Public transit systems (light rail, commuter train and bus) are efficient and serve the downtown area from north, south, east and west, from suburbs located in Bountiful (25 miles to the north of Salt Lake) to Provo (40 miles to the south). Major freeways traverse both north-south and east-west areas throughout the Salt Lake Valley and Wasatch front. Rarely is the commute time from my home, located 35 miles to the south, longer than 35 to 40 minutes to my office in downtown Salt Lake.
- Salt Lake and the surrounding environs also offer a rich diversity of lifestyle. Salt Lake's downtown area offers affordable access to the symphony, ballet, opera, theater and the performing arts, museums, shopping, libraries, professional sports and culinary experiences. Examiners of any age will be attracted to the unparalleled natural beauty within minutes of downtown Salt Lake City, which is surrounded by breathtaking mountains that offer hiking, camping, biking, stream and lake fishing, boating and water sports, and of course world-class skiing and winter sports. A little further South one encounters the spectacular beauty of Zion's Canyon and Bryce Canyon for weekend trips, or warmer climates during short winter getaways.
- The USPTO has long been a "family friendly" workplace, where its employees enjoy good benefits, and a sensible balance between work and time with family or friends. Utah is a perfect fit in many ways for the USPTO's workforce. With an average age of 29, Utah is characterized by a healthy, young, vibrant, educated, and diverse population (one third of working adults speak a second language). With a diversity of churches, public and private schools of high quality, a relatively low crime rate and a clean environment, Utah is an ideal environment in which to raise a young family. Heath care in Utah is accessible through many quality hospitals and facilities within and around the greater Salt Lake area and along the Wasatch front, and is relatively affordable.
- Recruiting for the examining corp will be facilitated by the fact that are five major universities within a 100 hundred mile radius of Salt Lake, each offering a strong curriculum of engineering and science degrees, with numerous other smaller colleges located along the Wasatch front and southern reaches of the state. Salt Lake is also within 2 hours of virtually every major university from Denver to the West coast.

Those Examiners who may choose to further their careers by pursuing a law degree will have access to top quality law schools at both the University of Utah, just minutes from downtown Salt Lake, and at BYU, some 35 miles to the south.

In addition to enhancing recruitment and retention of qualified examiners, inventors and IP professionals from Denver to the West Coast will be able to easily access a satellite office in Salt Lake. The Salt Lake International Airport is a major hub for Delta and also serves a dozen other airlines, which together make it possible for approximately one third of the country's population to reach Salt Lake within 90 minutes. The Salt Lake International airport, located just 15 minutes from downtown, provides non-stop service to over a hundred different cities.

Utah has a strong tradition of innovation. It has historically been recognized as having one of the highest independent inventor per capita ratios in the country, and is a leader in spawning start-ups. With a strong pro-business outlook, Utah is consistently ranked by *Forbes* and other ranking services as providing one of the best places in the country in which to work and live.

Lastly, may I once again simply express my thanks to you for the strong leadership and vision which are being provided by you to the USPTO and the US IP system. Establishment of the USPTO's Nationwide Workforce Program is yet another example of that vision and leadership. I am hopeful that Utah will become a part of that vision as a selected location for one of the USPTO's satellite offices.

With kind regard,

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Rick D. Nydegger

# UNITED STATES PATENT AND TRADEMARK OFFICE

## RESPONSE TO REQUEST FOR COMMENTS ON ADDITIONAL USPTO SATELLITE OFFICES FOR THE NATIONWIDE WORKFORCE PROGRAM

SUBMITTED JANUARY 30, 2012 TO

MR. AZAM KAHN, DEPUTY CHIEF OF STAFF,

UNITED STATES PATENT AND TRADEMARK OFFICE

### SUBMISSION FROM THE STATE OF UTAH ON BEHALF OF THE FOLLOWING ORGANIZATIONS

ECONOMIC DEVELOPMENT CORPORATION OF UTAH (EDCUTAH) GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT (GOED) UTAH SCIENCE TECHNOLOGY AND RESEARCH (USTAR) THE LAW FIRM OF WORKMAN NYDEGGER

#### **EXECUTIVE SUMMARY**

Utah's core ideology of striking a balance between work and life outside it, a mobined with its spirit of innovation, has fostered a unique environment of fast-paced, high-tech entrepreneurial opportunities.

In the last four years, Utah has filed for and received 2.5 times the national average of patents granted to independent inventors. Since 'independents' are not yet associated with companies, this indicates a high level of inventiveness in the state's population.

Utah has fostered innovation since before 1927 when Philo Farnsworth, a Utah native, invented the first electronic television. Through its clever government programs and leadership, technologically focused and entrepreneurial-promoting universities, its well educated, hard working workforce, and access to capital, Utah continues to grow and develop relevant technology companies. Currently, there are over 5,200 information technology and life science companies operating in Utah. These companies generate more than \$3.4 billion in annual wages and employ more than 63,000 people. [(Silicon Slopes)]

All three of the major universities have significant technology commercialization offices with greatly increasing licensing of university technology. The three universities have active and highly regarded entrepreneurship programs in their business schools, with enthusiastic levels of student involvement and encouragement to start businesses. This leads to inventive activity. BYU's Rollins Center for Entrepreneurship and Technology was recently ranked second in the nation for graduate entrepreneurship programs.

Utah continues to receive numerous Top 10 rankings in various categories associated with doing business and starting a business in Utah. Some of those rankings include:

- **#1 place for Business and Careers,** Forbes Magazine—2 years in a row—2010 & 2011
- **1st in Economic Dynamism** —For 2 consecutive years (2007, 2008) Utah has ranked first among all U.S. states in Economic Dynamism in the Kauffman Foundation New Economy Index
- Most Competitive States for Business, Beacon Hill Institute, 2010
- The University of Utah is **INO. 1** in the nation at starting companies based on university research for the second year in a row, according to an annual survey recently released by the Association of University Technology Managers (AUTM), 2009 & 2010.
- Best States to Live, Gallup Healthways, 2010
- Best Managed State, American Legislative Exchange Council (ALEC), 2010

Utah also is one of only 10 states to retain AAA Bond/Credit Rating from the national credit agencies, Moody's and Standard & Poor's, because of Utah's impeccable record for fiscal management.

Governor Gary Herbert has made economic development a priority for the State of Utah. He and past leaders have made Utah a great place to do business. Utah has a culture of hard work and innovation. Based on the criteria set forth by the U.S. Patent and Trademark Office, the following document provides a response and supporting data which address why a satellite office would succeed in Utah. 1) Increase outreach activities to better connect patent filers and innovators with the USPTO, including the number of patent filings and grants by the city/region as well as other information that provides insight into the region's innovation activity.

Utah is already a richly innovative environment with a strong entrepreneurial community and a higher education system that is among the best in the USA in technology transfer and patent activity. In addition, Utah's central location and robust transportation system would simplify USPTO outreach activities in the western US.

Utah is often considered the 'Crossroad of the West', given our geographic location and intersecting? transportation systems. Three major interstates intersect in Utah. Transportation companies can reach? the West Coast within one to two days. Utah is a Western Distribution and intermodal hub for rail and? long haul trucking companies. From downtown Salt Lake City, which sits 10 minutes from the Salt Lake? International Airport, Utah would serve as the satellite office epicenter, linking patent examiners to? roughly 100 million or 1/3 of the US citizens with a 90-minute flight to cities such as Seattle, San? Francisco, Los Angeles, San Diego, Denver, and other major West and mid-West cities. Our low-cost? flights and Delta Airlines hub connect patent filers with patent examiners, accomplishing your first? objective to make the USPTO service more efficient and more accessible.?

Utah's primary innovation activities are centered on three major universities; University of Utah, (UofU)<sup>2</sup> & the University Health Sciences Center, Utah State University (USU), and Brigham Young University<sup>2</sup> (BYU).<sup>2</sup>Each university has a variety of specialty focus areas specific to world class scientific and<sup>2</sup> engineering research.<sup>2</sup>The UofU and Health Sciences Center have been and continue to be involved with<sup>2</sup> cutting edge genetic research with medical devices such as the Jarvik artificial heart and Sarcos robotic<sup>2</sup> arm as well as pharmaceuticals and biotechnology from companies like Myriad and NPS.<sup>2</sup>In 2007, Dr.<sup>2</sup> Mario Capecchi and his colleagues were awarded the Nobel Prize for their work in gene targeting in<sup>2</sup> mouse embryo-derived stem (ES) cells.<sup>2</sup>

The UofU's Science Computing and Imaging Institute, (SCI Institute) has established itself as an internationally recognized leader in visualization, scientific computing, and image analysis. The overarching research objective is to create new scientific computing techniques, tools, and systems that enable solutions to problems affecting various aspects of human life. A core focus of the Institute has been biomedicine, but SCI Institute researchers also solve challenging computational and imaging problems in such disciplines as geophysics, combustion, molecular dynamics, fluid dynamics, and atmospheric dispersion. Their work has resulted in numerous technology commercialization opportunities and patents.

USU has the Energy and Space Dynamics Laboratory where numerous technologies and subsequent<sup>2</sup> patents have been filed around biofuels, solid-hydrogen cooled IR sensors, data visualization hardware<sup>2</sup> and software for military applications for the Department of Defense.<sup>2</sup>USU is a DOD University Affiliated<sup>2</sup> Research Center for spacecraft sensors and supporting technologies.<sup>2</sup>In agriculture, USU has major<sup>2</sup>

research efforts in crop improvement, animal nutrition, cloning, and disease control. 2USU also has advanced programs for building electronics and safety.

BYU excels in biotechnology research including anti-bacterial agents, and in fuel cell chemistry, carbon nano tubes, data storage preservation and material science applications such as ceramics. Both the U of U and BYU have major research efforts in clean technology, especially in carbon dioxide capture and sequestration. UofU and Utah Valley University have a respected digital media program, to some extent because of its proximity and relationship with Sundance and Utah established companies such as Electronic Arts (EA) and Disney Animation Studios.

While the entire economy has suffered economic setbacks in recent years, Utah's economic diversity? has allowed us to maintain a stronger economy with lower unemployment than the national average.? Currently Utah's unemployment stands at 6% compared to the national average of 8.5% (Bureau of? Labor and Statistics).?

Through state government's laser-focused attention and recruiting efforts, Utah has diversified its'<sup>2</sup> economy by creating industry and growth around the following economic clusters:<sup>2</sup>

- Aerospace, Aviation and Defense?
- Life Sciences
- Energy & Natural Resources
- Outdoor Products Manufacturing & Recreation 2
- Software & IT<sup>2</sup>
- Financial Resources/Professional Services

By aligning our research and education efforts around the economic cluster areas, Utah has been<sup>2</sup> effective at developing a strong network for corporate collaboration with our educational institutions to<sup>2</sup> work hand in hand on developing curriculum and innovation around what industry wants and needs to<sup>2</sup> continue growing their businesses.<sup>2</sup>

#### **UTAH'S DIVERSE COMPANIES**

Our talented citizens comprise one of the most productive, young workforces in the country. The average age in Utah is 29, compared to the national average of 35. Edwards Lifesciences, Proctor & Gamble, eBay, L3 Communications, Adobe and Goldman Sachs all chose to expand their operations in Utah. They list their primary reasons for expanding in Utah are the states' work force and strong work ethic, and a highly-educated and talented pool of candidates. They also enjoy low energy costs, lower cost of wages, including workman's compensation benefit costs, healthcare costs, and a healthier population, reducing sick-day costs.

#### UTAH AND INNOVATION

Utah's culture of innovation and entrepreneurism ensures that start-up companies will continue to fuel the Utah economy and ensure job creation and growth. Numerous business pioneers evolved from Utah-based companies such as WordPerfect, Novell, Adobe, Fusion I-O, Evans & Sutherland, Omniture, and Iomega.

MountainWest Capital Network recently published the emerging elite and fastest growing company lists for 2011.

#### **Utah's Fastest Growing Companies**

- 1.2 Lendio2
- 2. Property Management
- 3.2 Signature Products Group?
- 4.2 mediaFORGE2
- 5.2 ZAGG, Inc.2
- 6.2 Davinci Virtual Office Solutions
- 7. P NetSteps, LLC P
- 8.2 AvantLink.com
- 9. Skullcandy, Inc.
- 10. You Need a Budget?
- 11. Green River Capital
- 12. Property Solutions International, Inc. 2
- 13. Neutron Interactive
- 14. Molding Box
- 15.2 itok.net?
- 16. Pfadt Race Engineering, LLC
- 17. DigiCert 2
- 18.2 SecureAlert, Inc.2
- 19.2 BidSync?
- 20. StorageCraft Technology Corporation

Please see the following website for the complete Top 100 List:2

http://www.mwcn.org/blogs/news/mwcn-honors-lendio-as-utah-s-fastest-growing-com

#### **Utah's Top Emerging Elite Companies**

- 2GIG Technologies<sup>2</sup>
- CampusBookRentals.com
- Candlelight Homes, LLC<sup>2</sup>
- Cariloha
- Coherex Medical, Inc. 🛛
- GOAL ZERO2
- Infuse Medical
- Matchbin, Inc. 2

- Miche Bag, LLC2
- OptConnect<sup>®</sup>
- Orabrush<sup>®</sup>
- OrangeSoda<sup>2</sup>
- Qivana, LLC
- SEO.com
- Zoobies

MountainWest Capital Network is Utah's first and largest business networking organization devoted to supporting entrepreneurial success, and dedicated to the flow of financial, entrepreneurial and intellectual capital.

#### **Patent Filing Data**

Utah projects the number of patent filings will increase substantially in the coming years based on the amount of research and focus in the universities, research facilities, and Technology Commercialization Programs.

ARIZONA	39,353
COLORADO	45,196
IDAHO	22,953
MONTANA	3,550
NEVADA	7,854
NEW MEXICO	9,385
UTAH	17,800
WYOMING	1,861

#### # of Patents granted from 1963-2010 in Utah and the Intermountain West

Source: USPTO 2011

# of patents granted in Utah in (2010 alone) № 1,017 (14th per capita In the US)

#### **Research Facilities**

There are 613 companies that deal with Scientific Research & Development Services, Biotechnology Research Equipment Manufacturing, and Biotechnology Research Services in the state of Utah of which 80% are located around Salt Lake City. The largest are:

- Myriad Genetic Laboratories Inc (\$40M annual Sales) Biotechnical research
- Anesta Corp (\$30M Annual Sales) Biotechnical research
- Northwest Research (\$22M Annual Sales) Commercial physical research
- Control4 Corporation (\$20 M Annual Sales) Computer software development<sup>1</sup>

- MEDICINELODGE HOLDINGS, INC (\$20M Annual Sales) Medical research
- Ceramatec, Inc. (\$20M Annual Sales) Commercial research laboratory
- VMT Technologies, LLC (\$15M Annual Sales) Research institute

In 2011 the University of Utah became the #1 school in the U.S. for starts up companies <u>based on</u> <u>research</u>. Beating #2 MIT by 10%, the U of U did this with 1/5 the funding MIT receives. (Source: UTM Survey 2011)

#### **Cutting Edge Research**

Utah is home to three research universities and the only medical school in the Intermountain West. Utah schools bring in more than \$400 million annually in research grants.

#### USTAR: Utah Science, Technology & Research Initiative

USTAR is a \$250M state sponsored investment that supports the recruitment of world-class researchers<sup>1</sup> to the University of Utah and Utah State and the building of state-of-the-art interdisciplinary facilities.<sup>2</sup>

From FY 2007 through FY 2011, USTAR received \$66.6 million in state funding and \$27.0 million in federal pass through funding for a total of \$93.6 million. This is 87 percent of the amount initially committed to the program by the Utah legislature in 2006. USTAR has leveraged these funds with \$69.7 million in research grants and contracts—50 percent more than the amount projected in the revised economic prospectus.

Through June 2011, USTAR has recruited more than 40 top researchers to the University of Utah and Utah State University and created 21 research teams. These innovators have come from leading institutions throughout the U.S. including Harvard, Massachusetts Institute of Technology, UCLA, and Case Western Reserve.

Top researchers with USTAR research teams have generated a portfolio of intellectual property which includes 121 disclosures—159 percent of the revised projection. From these disclosures, 46 provisional patents have been filed, 2 patents have been issued and four new Utah companies created—three more companies than projected in the revised prospectus. In 2011, these companies employed 13 people.

The only measure in which USTAR is not either exceeding, or on track with its' revised prospectus, is licensing revenue. The revised baseline estimates project that a total of \$187,560 in revenue would be generated through licensing agreements by year five. To date, USTAR has not yet generated licensing revenue.

# 2) Enhance patent examiner retention, including quality of life indicators such as average household income, cost of living factors, and other factors related to employee retention.

Utah's strong economy would make it easier to attract top rate talent to a Utah-based USPTO. Utah's quality of life and low cost of living means greater retention of good employees and a highly desirable location for USPTO employees who wish to relocate.

#### QUALITY OF LIFE

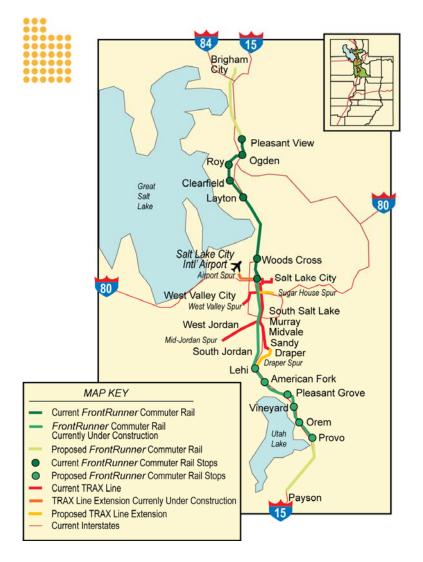
Employees also enjoy a rich 'live, work, play' lifestyle which makes for happier, more productive? employees.?Utah's outdoor recreation facilities and national parks allow for citizens to enjoy a variety of? activities through our mountains and deserts, as well as numerous cultural activities including a world? class Ballet, Opera, numerous theaters, concert venues, and various community and cultural events.?

#### TRANSPORTATION

Since the Winter Olympics of 2002, Utah has revamped its entire highway infrastructure, added light rail<sup>®</sup> and created a commuter passenger train system, connecting the main metropolitan corridor known as<sup>®</sup> the Wasatch Front, (approximately 140 miles).<sup>®</sup>The Utah Department of Transportation, (UDOT) has<sup>®</sup> revamped and expanded all major highways and roadways in the past decade with 175 current projects<sup>®</sup> working on additional improvements.<sup>®</sup>

Utah's mass transit system has expanded considerably during the past 5 years. Currently the Utah Transit Authority (UTA) serves an average of 70,000-80,000 riders per weekday on its 140 bus lines. Utah's first TRAX light rail line opened in 1999 and within less than a year, over 5 million passengers had taken a ride on the line. TRAX makes getting to and from work very efficient and very inexpensive. Commuter's quality of life is enhanced by creating a more productive commute by enabling workers to connect to email and electronic devices while riding mass transportation. TRAX directly serves the University of Utah, Downtown Salt Lake City, and all major metropolitan suburbs throughout the Salt Lake Valley. FrontRunner, Utah's commuter rail system, currently runs from Ogden to Salt Lake, and is expanding to Provo and Utah County. Along with the many expansions, UTA has a master Transit. Oriented Development (TOD) plan throughout numerous cities and communities which it serves, creating new housing, retail, business and professional developments along the transit routes.

#### **Public Transit Map**



#### TRAX

Utah Transit Authority (UTA) has invested millions in the construction of a public transportation system<sup>2</sup> that spans much of the Wasatch Front.<sup>2</sup>

The 15-mile Salt Lake City to Sandy and 4-mile downtown to University of Utah TRAX light rail lines have<sup>2</sup> been a huge success and transport, on average, over 40,000 travelers daily, greatly exceeding initial<sup>2</sup> ridership projections. UTA is working on expanding the TRAX light rail system to include more east-west<sup>2</sup> lines, including an extension from downtown Salt Lake City to the International Airport.<sup>2</sup>



#### FrontRunner

Construction was completed in spring 2008 on a 44-mile FrontRunner commuter rail line from Salt Lake? County north to the northern end of Weber County. The FrontRunner system has also exceeded? ridership projections, transporting over 5,000 travelers daily. The next FrontRunner rail extension is? underway. This line will run from Salt Lake City south to the southern end of Utah County. Once? completed, this will provide commuter rail along the entire Wasatch Front, where roughly 80% of Utah's? population resides.?



#### **Bus System & Intermodal Hub**

UTA also operates 140 bus routes covering 1,400 square miles with a daily estimated count of 71,000<sup>2</sup> travelers. The new Union Pacific Intermodal Hub serves as a transportation nerve center in downtown<sup>2</sup> Salt Lake City, complete with an Amtrak station, Greyhound bus depot, bus transfer station, light rail<sup>2</sup> station, commuter rail station, taxi cab stands, amenities for bikers and ample parking space.<sup>2</sup>

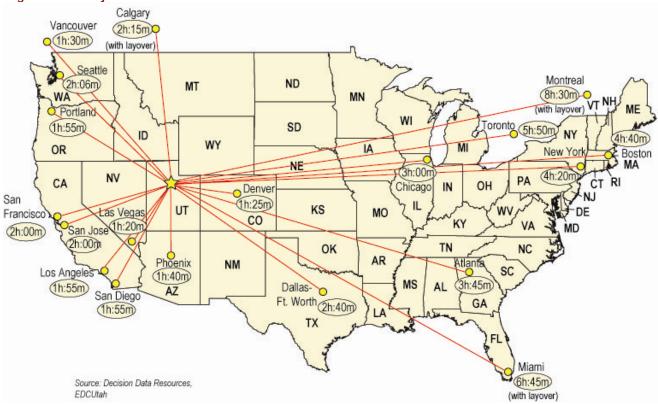


Salt Lake City is 10 minutes from Salt Lake City International Airport and 30 minutes from the ski slopes 2



#### **AIR TRAVEL**

Salt Lake City International Airport in conjunction with Salt Lake City recently announced a \$2 Billion<sup>2</sup> rebuild for the airport infrastructure.<sup>2</sup>The airport recently rebuilt its' runways and parking structures<sup>2</sup> and will now concentrate on the terminals and operations.<sup>2</sup>Salt Lake is a Delta Airlines hub, with more<sup>2</sup> than 700 daily flights and sits 10 minutes from downtown.<sup>2</sup>



#### Flight Time to Major U.S. Cities

Salt Lake City International Airport provides great service for business or leisure travel. An SLC-based<sup>®</sup> Satellite office would be the geographic epicenter of linking patent examiners to roughly 1/3 USA's<sup>®</sup> citizens within a 90 minute (inexpensive) flight. The airport recorded the best on-time arrival record<sup>®</sup> compared to all other major airports in the U.S. during 2005 with on-time arrivals for 83.46% of flights.<sup>®</sup> The airport has 13 airlines and offers 972 daily departures with non-stop service to 108 different cities.<sup>®</sup> In 2008, the airport serviced over 22 million passengers in and out of Salt Lake City.<sup>®</sup>Delta Air Lines<sup>®</sup> operates its second largest domestic hub at the Salt Lake City International Airport. International service<sup>®</sup> continues to grow with new flights to Canada and Mexico. The airport's first transoceanic flight started<sup>®</sup> in June 2008 with Delta's new non-stop service to Paris. Travel activity for this flight has far exceeded<sup>®</sup> initial projections. Delta expanded foreign operations by resuming its Salt Lake to Tokyo flight summer<sup>®</sup> of 2010.<sup>®</sup>

#### Living in Utah

Salt Lake City ACCRA Cost of living index Score is 94.2 which means that the cost of living in Salt Lake City<sup>2</sup> is almost 6% less than the national average.<sup>2</sup>

City		2010 Pop	ulation		Housing Units			
Salt Lake City		186,331 73,201						
State of Utah		2,849,	876		882,958			
	2000 Census	% Change	2010 Census	% Change	2015 Forecast			
Population	898,387	16.81%	1,049,361	8.5%	1,138,413			
Households	295,141	15.95%	342,203	6.7%	365,201			
Age	2000 Census	%	2010 Census	%	2015 Forecast	%		
0 to 4	79,832	8.9%	89,832	8.6%	85,636	7.5%		
5 to 14	146,992	16.4%	169,828	16.2%	184,064	16.2%		
15 to 19	78,298	8.7%	75,130	7.2%	83,558	7.3%		
20 to 24	83,947	9.3%	76,630	7.3%	77,578	6.8%		
25 to 34	144,794	16.1%	162,724	15.5%	164,008	14.4%		
35 to 44	130,270	14.5%	143,224	13.6%	159,125	14.0%		
45 to 54	103,486	11.5%	132,108	12.6%	138,750	12.2%		
55 to 64	58,088	6.5%	102,388	9.8%	123,531	10.9%		
65 to 74	38,070	4.2%	55,848	5.3%	75,599	6.6%		
75 to 84	26,013	2.9%	28,887	2.8%	34,177	3.0%		
85+	8,597	1.0%	12,787	1.2%	12,471	1.1%		
Median Age	28.8		31.9		33.5			
Ethnicity	2000 Census	%	2010 Census	%	2015 Forecast	%		
Caucasian	775,666	86.3%	885,948	84.4%	954,066	83.8%		
African American	9,495	1.1%	14,126	1.4%	16,815	1.5%		
American Indian or Native American	7,892	0.9%	7,938	0.8%	7,146	0.6%		
Asian or Pacific Islander	34,066	3.8%	49,735	4.7%	58,972	5.2%		
Some Other Race	48,166	5.4%	61,120	5.8%	69,718	6.1%		
Two or More Races	23,102	2.6%	30,494	2.9%	31,696	2.8%		
Hispanic Population	2000 Census	%	2010 Census	%	2015 Forecast	%		
Hispanic	106,787	11.9%	169,986	16.2%	207,240	18.2%		
Household Income	2000 Census	%	2010 Census	%	2015 Forecast	%		
Less than \$15,000	29,391	10.0%	29,090	8.5%	29,180	8.0%		
\$15,000-\$24,999	32,251	10.9%	27,996	8.2%	26,953	7.4%		
\$25,000-\$34,999	36,846	12.5%	33,489	9.8%	32,443	8.9%		
\$35,000-\$49,999	54,188	18.4%	54,659	16.0%	55,181	15.1%		

\$50,000-\$74,999	67,712	22.9%	77,853	22.8%	82,479	22.6%
\$75,000-\$99,999	36,341	12.3%	48,673	14.2%	54,565	14.9%
\$100,000-\$149,000	25,681	8.7%	47,648	13.9%	57,765	15.8%
\$150,000 +	12,731	4.3%	22,795	6.7%	26,635	7.3%
Average Household Income	\$60,582		\$74,063		\$78,951	

Source: Census 2010

#### SALT LAKE COUNTY NON-AGRICULTURAL EMPLOYMENT

Industry	2010	2011	% Change	Numeric Change
Mining	2,632	3277	24.5%	645
Construction	30,097	29,880	-0.7%	-217
Manufacturing	50,056	50,531	0.9%	542
Trade, Transportation & Utilities	115,956	118,010	1.8	2,051
Information	16,315	16,157	-1.0	-158
Financial Activities	44,950	46,243	-2.9%	1,293
Professional & Business Services	92,372	94,751	2.6%	2,379
Education, Health & Social Services	64,752	65,903	1.8%	1,151
Leisure & Hospitality	46,769	47,710	2.0%	941
Other Services	17,858	18,138	1.6%	280
Government	90,189	92,090	2.1%	1,901
Totals	572,537	583,261	1.9%	10,724

Source: BLS 2011

#### ENVIRONMENT

Utah citizens value their quality of life and clean environment. The transportation and population expansion plans all align with keeping Utah air and water clean, in order not to compromise the quality of life that makes Utah so desirable. Numerous green initiatives throughout the state are implemented in order to maintain consistent air quality, reduced energy costs, and controlled and sustainable growth. Utah is at the forefront for attracting renewable energy companies. As the renewable energy industry grows, Utah intends to play in a big way. See Utah as being a leader in this field due to our natural resources and our trained employees, says Spencer Eccles, Executive Director for the Governor's Office of Economic Development (GOED).

#### LIVE, WORK, PLAY

Utah citizens enjoy four distinct seasons in which to enjoy the numerous outdoor activities the Utah geography offers. With dozens of state and national parks, Utah is a varied playground few other states can match. Given the strong outdoor culture, Utah consistently ranks as one of the healthiest states in the nation, leading to happier, more productive workers.

#### CLIMATE

Average Annual Rainfall	16.2 inches				
Average Annual Snowfall	73.1 inches				
Elevation	4,330 feet				
Average July High Temperature	89.9 degrees				
Average January Low Temperature	13.4 degrees				

# 3) Improve recruitment of patent examiners, including data on employment rates and other economic factors in the area, science and technology professionals, as well as legal professionals in the workforce and other related information.

Utah's strength in science, engineering and legal education means our workforce is an ideal place to recruit new patent examiners with strong technical and legal skills.

#### EDUCATION

Utah currently has 9 public universities, 4 private universities, and a 10 college of applied technology? centers, (UCAT), serving 190,000 students total statewide.?Utah boasts a higher than average high? school graduation rate and 75% college retention rate.??33% of all working adults speak more than one? language.??30% of the population received college degrees and 10%, master's degrees.?The University of? Utah Health Sciences System is renowned as one of the top research institutions in the world.?!It has one? of the largest entrepreneurial centers in the country and the National Association of University? Technology Managers recently ranked the University of Utah No. 1 in the nation in starting researchbased companies.?!Utah also created and heavily funded the Utah Science Technology and Research? (USTAR) initiative which provides major funding for research teams as well as research facilities that? focus on areas such as biomedical technology, brain medicine, energy, digital media, imaging technology? and nanotechnology.?! USTAR funded a \$60 million life sciences building on the campus of Utah State? University and a \$300 million facility at the University of Utah in order to facilitate research and? technology innovation that will result in commercialization opportunities within Utah.?!The USTAR? program has expanded throughout the state to include rural communities and other educational? institutions.?

College / University	Degrees
University Of Utah	583
Brigham Young University	595
Westminster	61

#### Utah's Engineering and Related Technologies Degrees Awarded (2010-2011 data)

Utah State University	366
Weber State University	122
Southern Utah University	42
Snow College	23
Dixie State College	2
USU - Eastern	8
Utah Valley University	97

Source: Utah System of Higher Education 2012

#### Map of Utah Colleges / Universities



#### **Legal Cluster**

Utah has a nationwide if not global reputation within the legal industry, with numerous well-respected law firms and those working in the legal profession. With two highly ranked law schools in Utah, students are exposed to a comprehensive curriculum including survey IP courses, basic patent law, patent prosecution, licensing, bitech law, moot court and trademark law as examples. There are 2,221 law firms in Utah, with 1,027 of those located in Salt Lake City. There are 467 Members of the Utah Intellectual Property Section Associated with the Utah State Bar, And 11,000 Bar members in the State of Utah.

State	Attorneys	Agents
AZ	391?	1372
СА	5198?	2499?
CO	582?	133?
ID	65?	16?
MI	902	196?
NV	96?	38?
NY	2670?	7512
ТХ	2392?	5172
UT	354	89
WY	7?	4?

#### State of Utah Licensed Patent Attorneys and Agents

Source: State Bar of Utah 2012

Mr. Richard Nydegger of Workman Nydegger, a Utah-based law firm, has worked closely with the U.S. Patent and Trademark Office in the development of several important policy initiatives over the years. He participated in assisting PTO personnel with the drafting of several widely used Guidelines adopted by the U.S. Patent and Trademark Office for the use of its patent examining corp when conducting examination of software related inventions. In July of 2003 he was appointed by the Secretary of the Department of Commerce to a three year term as Chair of the Patent Public Advisory Committee, which was created by statute in 1999 to advise the United States Patent and Trademark Office on matters concerning the "policies, goals, performance, budget and user fees of the USPTO with respect to patents." 235 U.S.C. § 5(d).

- Recognized by the Managing Partners of the Top 30 Law Firms in Salt Lake as the Best Intellectual Property Lawyer, August 2003 Edition of Utah Business
- Guide To The World's Leading Patent Law Practitioners (Published by Managing Intellectual Property), 2007 present

#### **RECRUITMENT AND RETENTION**

The data outlined in the prior sections outlines compelling reasons for recruitment and retention of patent examiners and supporting staff. Dutah's strong economy, young, educated workforce, and private industry's strong corporate collaboration with our universities, will ensure a strong labor pool of qualified candidates. DEDCUtah works closely with companies who are relocating to Utah to ensure the right workforce resources are available. Through our strong partnerships with the following entities, we can help locate the appropriate human resources.

#### **Department of Workforce Services (DWS)**

#### **Overview of Services to Employers**

The Department of Workforce Services is committed to helping Utah businesses, because we? understand the challenges you face as an employer. Whether looking for employees, improving your? workplace or facing the possibility of a layoff, we can help. DWS offers a wide range of tools and? resources to assist you from the hiring process to a reduction in workers. Here is a summary of some? the services funded through your tax contributions:?

#### **BUSINESS SOLUTIONS:**

- 1. jobs.utah.gov: Our easy-to-use online job connection system provides information on:
- Posting job openings ?
- Screening resumes for qualified applicants<sup>2</sup>
- Current economic and labor market information 2
- Unemployment tools and resources, including File Tax and New Hire reports, etc.
- Business laws and federal regulations?
- Hiring incentives 2

**2. Access to Information specialists:** Our skilled and knowledgeable Workforce

Development Specialists are equipped to provide you with information on:

- Occupational wages to ensure your company stays competitive?
- Industry-specific labor market information<sup>®</sup>
- Educational and community partners responsible for preparing future employees<sup>®</sup>

**3. Facilities:** Our local employment centers are available for your recruitment and interviewing needs. Speak to one of our Workforce Development Specialists to find out how DWS can help you.

#### BACK TO WORK PROGRAM: (BTW)

• A wage subsidy of up to \$2,000 per eligible participant will be provided to the employer for each employee hired and retained for three months

• The program will target Unemployment Insurance (UI) claimants who are currently receiving UI<sup>2</sup> benefits<sup>2</sup>

#### ON-THE-JOB-TRAINING PROGRAM: (OJT)

- The OJT Program offers reimbursement to employers who provide job training for participants 2
- Employers will be reimbursed for up to 50 percent of the participant wages during training

- Employers will obtain employees that are trained in the methods of your company, at a reduced cost
- DWS will screen applicants for you, using the criteria you provide, and refer potential employees to you for your final interview and selection

#### WORK EXPERIENCE AND INTERNSHIPS:

- Work Experience and Paid Internships are intended to assist participating employers with temporary work needs, while giving trainees hands-on experience in a career setting
- Employers can take part in internships for work ready adults and for youth who need to upgrade their skills
- DWS administers Work Experience and Paid Internships free of charge to qualifying employers?

#### FEDERAL WORK OPPORTUNITY TAX CREDIT (WOTC):

- A federal tax credit for hiring individuals from targeted groups 2
- Some of the targeted groups include veterans, youth, individuals receiving Social Security, Food<sup>2</sup> Stamps, or state financial assistance, ex-felons, and participants in the Vocational Rehabilitation<sup>2</sup> program<sup>2</sup>
- Annual tax credits start at \$1200 and depending on participation may go as high as \$9000

#### FEDERAL BONDING PROGRAM:

• Employers can receive fidelity bond insurance free of charge for a six-month period to cover any type of loss by theft, forgery, larceny, or embezzlement

• Individuals eligible for the bonding program include anyone who is not commercially bondable, exoffenders, persons with a history of substance abuse, persons lacking work history, persons considered a credit risk, persons receiving public assistance, and youth

#### **PRE-LAYOFF SOLUTIONS:**

□ Help with federal Worker Adjustment and Retraining Notice (WARN) Act requirements to notify affected employees □

Workshops and tools to help your affected employees cope with job loss and successfully prepare for finding new employment

2 Assistance with filing a petition for federal Trade Act assistance if layoffs are due to loss of business to companies outside the United States

#### UTAHFUTURES.ORG:

- UtahFutures provides a unique opportunity for your company to be profiled on the web site and seen by job seekers and students from across the state?
- Job seekers and students that are exploring career interests can view your company profile and be linked to your web site, connecting you with potential employees
- Connect with local schools and community organizations through volunteer, mentor, internship, and public speaking opportunities

EDCUtah also works with and has connections to all the major Utah law firms, university and college career centers, engineering departments, as well as private staffing firms who specialize in industryspecific recruiting. Through a series of introductions and interviews, the appropriate measures will be taken to locate the best workforce to help you accomplish your objectives.

# (4) Decrease the number of patent applications awaiting examination and 5) improve the quality of patent examination

By providing a work environment and workforce conducive to meeting the needs of the USPTO, the number of patent applications and quality will most certainly improve. Dutah offers the numerous ingredients that will ensure business success and increased efficiency.

#### **REAL ESTATE**

Helping you find the right location is also a key to ensuring quality and efficiency in the workplace. EDCUtah provides access to a statewide database of real estate locations based on criteria such as location, access to mass transportation, lease cost per square foot, Class A, B or C office or industrial space, parking requirements, airport access, lease or purchase building options, conditional permitting or zoning restrictions, local city, community or country offerings such as tax abatement, RDA zones, or access to parks, walking trails, recreation and fitness centers. determined, numerous location options can be submitted by EDCUtah for review. Attached you will also find a summary of all federal offices throughout Utah in the event federal office space is desired.

#### Salt Lake City Real-Estate:

The commercial real estate industry in the Salt Lake City metropolitan market remained close to levels experienced in 2010 with slight improvements across most submarkets. Class A experienced the most improvement with overall vacancy dropping nearly 2%, resulting in an 11.36% overall vacancy factor.

The total office market inventory is 32.3 million SF, one-third of which lies in the downtown submarket. Direct vacancy in the overall market decreased slightly to 13.9%; vacancy downtown is 9.11% and 16.49% in the suburban submarkets. Class A full-service rental rates have dipped to an average of \$22/SF for product downtown and an average of \$20/SF for office space in the suburban submarkets. Leasing activity is up considerably compared to 2010. Office leasing during the first nine months of 2011 has already surpassed 2009 levels by nearly 200,000 SF.

Salt Lake City	Low	High	Effective Avg.	Vacancy					
Downtown Office									
New Construction (AAA)	\$ 33.00	\$ 33.00	\$ 33.00	N/A					
Class A (Prime)	\$ 21.54	\$ 27.32	\$ 25.75	9.10%					
Class B (Secondary)	\$ 13.20	\$ 21.00	\$ 19.27	17.80%					

Suburban Office									
New Construction (AAA) \$ 18.75 \$ 24.00 \$ 21.45									
Class A (Prime)	\$ 17.00	\$ 25.92	\$ 22.03	15.10%					
Class B (Secondary)	\$ 16.32	\$ 21.65	\$ 18.54	20.90%					

Source: NAI 2011 Market report

EDCUtah also has numerous affiliations with housing and relocation service organizations to assist with smoothly relocating existing employees who may choose to move to Utah. By hosting site visits for relocating employees we can provide tours and education regarding housing, schools, churches, community offerings, recreation and spouse employment to name a few To ensure a successful transition for existing employees, the state and EDCUtah is committed to assisting USPTO in the entire relocation process.

#### **UTAH'S FUTURE**

The economic outlook for Utah is bright. DUtah has developed a long-term strategic plan for growth and development of Utah's economy by growing and enhancing the states' seven industry clusters. With continued focus on educating our workforce to satisfy the employment demands within these key from industries, Utah will continue to attract the caliber of companies and in turn, talent, to keep Utah on a growth curve that will outpace the national average. Utah's history of fiscal conservatism will ensure the state remains in a viable financial position of stability that will also attract companies that are concerned about doing business in countries and states with uncertain economies. Dutah also maintains strong ties between private industry and government, making Utah a friendly, easy place to do business. Utah's relatively small, but diverse population comes together in the name of industry and innovation to get business done, to grow our economy, and provide jobs for the next generation.

## \*Please view the following video, which will give you an overall picture of the look and feel of working, living and playing in Utah. UTAH: MIXING BUSINESS WITH PLEASURE.

http://www.youtube.com/user/lovecommslc/videos

#### RESOURCES

Economic Development Corporation of Utah (EDCUtah) http://www.edcutah.org/

Governor's Office of Economic Development (GOED) <a href="http://goed.utah.gov/">http://goed.utah.gov/</a>

Utah Science Technology and Research (USTAR) <a href="http://www.ustar.utah.edu/">http://www.ustar.utah.edu/</a>

Utah Department of Commerce <a>http://www.commerce.utah.gov/</a>

Salt Lake City <a><u>http://www.slcgov.com/</u></a>

University of Utah Health Sciences <a>http://healthsciences.utah.edu/</a>

University of Utah College of Law <a href="http://www.law.utah.edu/">http://www.law.utah.edu/</a>

Utah State Bar <a>http://www.utahbar.org/</a>

Utah Patent and Patent Attorneys <a>http://www.uspatentlaw.us/</a>

Utah Department of Transportation <a><u>http://www.udot.utah.gov/</u></a>

Utah Transit Authority <a>http://www.rideuta.com/</a>

Utah State University http://usu.edu/

Utah Department of Workforce Services <a>[http://jobs.utah.gov/2]</a>

The State of Utah <a href="http://www.utah.gov/index.html">http://www.utah.gov/index.html</a>

Utah Travel and Tourism <a><u>http://www.utah.com/</u></a>

Contact Prefix	Contact First Name	Contact Middle Name	Contact Last Name	Contact Suffix	Contact Title	Age	Salary	Bonus	Company Name	Primary Address 1
	Jayne		Belnap		Principal				United States Dept of Interior	2282 Resource Blvd
	Andrew		Nick		Law Clerk				United States Court of Appeals	125 S State St Ste 6012
									AIR FORCE, UNITED STATES DEPARTMENT OF THE	5713 Lahm Ln
Mr	Bill		Bacon		Owner				VETERANS BENEFITS ADMINISTRATION	550 Foothill Blvd Ste 400
Ms	Jennifer		Miller		Principal				County of Garfield	55 S Main St
	Robert		Roake		Office Manager				Congress, United States	240 Morris Ave Ste 235
Mr	Mike		Emtey		Field Representative; Manager				United States House of Representatives	321 N Mall Dr Ste E101b
									U S Govt FAA Decco	2248 Kittyhawk Dr
									The Army United States Department of	4550 S 1300 E
									United States Postal Service	3895 W 7800 S Ste 201
									US Govt Fts Ope	55 N 300 W
Ms	Elen		Schunk		Manager				Senate, United States	196 E Tabernacle St #18
Mr	Robert	F	Bennett		Director				SENATE, UNITED STATES	125 S State St Ste 4225
	John		Moody		Manager				JUDICIARY COURTS OF THE STATE OF UTAH	32 W Center St Ste 205
						1			Farm Service Agency	2871 Commerce Way
									United States Government Congress Utah Senator	77 N Main St
	Daryce		Young		Mail Processing Clerk				United States Postal Service	176 N 2200 W Ste 230
	Orrin		Hatch		Branch Manager	-			Senate, United States	2390 W 400 N Ste 16
Mr	Reed		Murray		Director	-			THE SECRETARY OFFICE OF	302 E 1860 S
Mr	Kris		Cannon		Branch Manager	-			HOUSE OF REPRESENTATIVES, UNITED STATES	51 S University Ave #319
Mr	Todd		Christensen		District Manager	1			United States Dept of Interior	176 DI Sargent Dr
									COUNTY OF WEBER	2380 Washington Blvd Ste 380
									Department of Transportation	2150 W 700 N
Ms	Melanie		Bowen		Dir; State Director				Senate, United States	125 S State St Ste 8402
	Jon		Igo		Systems Manager				10TH CIRCUIT COURT	350 S Main St
Mr	Kevin		Norton		Facility Manager				Marine Corps, United States	2709 S State St
	William		Stillgebauer		Principal				10th Circuit Court	350 S Main St Ste 160
									Marshals Service, United States	185 S State St Ste 400
									10th Circuit Court	450 S State St
Mr	Robert	F	Bennett		Principal				SENATE, UNITED STATES	324 25th St Ste 1410
Ms	Norma		Copps-peters		Office Manager				HOUSE OF REPRESENTATIVES, UNITED STATES	324 25th St Rm 1017
Ms	Effie		Delmmar		Prin				INDIAN AFFAIRS PAIUTE FIELD	180 N 200 E Ste 111
									Executive Office For United States Attorneys	185 S State St Ste 300
						1			The Navy United States Department of	2787 W 3500 S
	Cord		Cristando		Supervisor	1			House of Representatives, United States	120 E Main St
	Tara		Curtis		Hr Manager	1			10th Circuit Court	350 S Main St Ste 150
Mr	James		Hansen		Branch Manager				United States House of Representatives	435 E Tabernacle St #301
	Orrin		Hatch		Principal	1			Senate, United States	51 S University Ave #320
						1			DEPARTMENT OF STATE	155 S 300 W
						1			DEPARTMENT OF AGRICULTURE	1860 Alexander St Ste B B
	Kim		Kroll		Associate Director				Department of Agriculture	5310 Old Main HI
Mr	Don		Fulmer		Director Of It				DEPARTMENT OF AGRICULTURE	507 25th St
Ms	Sheryl		Foot		Prin				Blm	2370 S 2300 W

rimary Address 2	Primary City	Primary County	Primary State	Primary Zip	Primary Zip Extension	Primary Country	Phone Number	Toll-Free Number	FAX Number	Mailing Address 1	Mailing Address 2	Mailing City
	Moab	Grand County	UT	84532	3406	United States	435-719-2100					
	Salt Lake City	Salt Lake County	UT	84138	1181	United States	801-524-5252					
	Hill Air Force Base	Davis County	UT	84056	5410	United States	801-775-2426					
	Salt Lake City	Salt Lake County	UT	84113	1106	United States	801-588-5014					
	Panguitch	Garfield County	UT	84759	84759	United States	435-676-1104			P.O. Box 77		Panguitch
	Salt Lake City	Salt Lake County	UT	84115	3296	United States	801-486-1236					
	St George	Washington County	UT	84790	7305	United States	435-627-0880					
	Cedar City	Iron County	UT	84721	8321	United States	435-586-2635					
	Salt Lake City	Salt Lake County	UT	84117	4126	United States	801-268-0395					
	West Jordan	Salt Lake County	UT	84088	4314	United States	801-282-5502					
	Salt Lake City	Salt Lake County	UT	84101	3502	United States	801-575-7669					
	St George	Washington County	UT	84770	3474	United States	435-628-5514					
	Salt Lake City	Salt Lake County	UT	84138	1188	United States	801-524-5933	1		1		
	Provo	Utah County	UT	84601	4460	United States	801-344-8516	1	801-344-8597	1		
	Ogden	Weber County	UT	84401	3277	United States	801-629-0566	1		1		
	Cedar City	Iron County	UT	84720	2648	United States	435-586-2147					
	Salt Lake City	Salt Lake County	UT	84116	2972	United States	801-524-5010					
	Cedar City	Iron County	UT	84720	4166	United States	435-586-8435		435-586-2147	P.O. Box 99		Cedar City
	Provo	Utah County	UT	84606	6154	United States	801-379-1103					
	Provo	Utah County	UT	84601	4424	United States	801-379-2500		801-375-2509			
	Cedar City	Iron County	UT	84721	9337	United States	435-865-3000					
	Ogden	Weber County	UT	84401	1475	United States	801-399-8401		801-399-8305			
	Salt Lake City	Salt Lake County	UT	84116	2952	United States	801-320-2501					
	Salt Lake City	Salt Lake County	UT	84138	1191	United States	801-524-4380		801-524-4379			
	Salt Lake City	Salt Lake County	UT	84101	2106	United States	801-524-5665					
	Salt Lake City	Salt Lake County	UT	84115	3617	United States	801-485-6341					
	Salt Lake City	Salt Lake County	UT	84101	2152	United States	801-524-5176					
	Salt Lake City	Salt Lake County	UT	84111	1552	United States	801-524-5682					
	Salt Lake City	Salt Lake County	UT	84111	3101	United States	801-238-7480	1		1		
	Ogden	Weber County	UT	84401	2340	United States	801-625-5675	1		1		
	Ogden	Weber County	UT	84401	2372	United States	801-625-0107		801-621-7846			
	St George	Washington County	UT	84770	2886	United States	435-674-9720					
	Salt Lake City	Salt Lake County	UT	84111	1689	United States	801-524-5682		801-524-6924			
	Salt Lake City	Salt Lake County		84119	3100	United States	801-964-2411					
	Price	Carbon County	UT	84501	3050	United States	435-636-3722					
	Salt Lake City	Salt Lake County	UT	84101	2180	United States	801-524-5161	1	801-526-1175	1		
	St George	Washington County	UT	84770	2979	United States	435-628-1071	1	551 525 1175	1		
	Provo	Utah County	UT	84601	4424	United States	801-375-7881	1		1		
	Salt Lake City	Salt Lake County	UT	84101	1217	United States	8015218502	1		1		
	Salt Lake City	Salt Lake County	UT	84101	2029	United States	801-975-3315					_
		Cache County	UT	84322	5310	United States	435-797-0530					_
	Logan Ogden	Weber County	UT	84401	2450	United States	801-625-5440					_
	Salt Lake City	Salt Lake County		84401	2450	United States	801-625-5440 801-539-4035	1		P.O. Box 45155		Salt Lake City

Mailing County	Mailing State	Mailing Zip	Mailing Zip Extension	Mailing Country	Web Address	Latitude	Longitude	Line Of Business	Owns/Rents	Facility Size (sq.Ft)	Is Importer
					www.doi.gov	38.539242	-109.5092	General government, nec, nsk			No
						40.766627	-111.88804	General government, nec, nsk			No
					www.af.mil	41.106976	-111.96882	National security			No
						40.757459	-111.83654	Administration of veterans affairs		40294	No
Garfield County	UT	84759	0077	United States		37.82199	-112.43546	Courts		3400	No
						40.717713	-111.88427	Legislative bodies			No
					www.house.gov	37.113807	-113.54317	Legislative bodies		3329	No
					www.faa.gov	37.698667	-113.09137	General government, nec, nsk			No
					www.aerhq.org	40.672595	-111.85434	General government, nec, nsk			No
						40.609293	-111.98383	Legislative bodies			No
						40.770463	-111.89987	General government, nec, nsk			No
					www.kayhagan.com	37.108026	-113.57923	Legislative bodies			No
					www.kayhagan.com	40.766627	-111.88804	Legislative bodies		7728	No
						40.233924	-111.65933	Legal counsel and prosecution, nsk		8731	No
					www.starkeswcd.org	41.21281	-112.02128	General government, nec, nsk			No
						37.678212	-113.06194	Legislative bodies			No
						40.773233	-111.95333	Regulation of agricultural marketing, nsk			No
on County	UT	84721	0099	United States	www.kayhagan.com	37.684603	-113.09622	Legislative bodies		2076	No
						40.208644	-111.65348	Air, water, and solid waste management		4875	No
					www.house.gov	40.232999	-111.65852	Legislative bodies		5370	No
						37.714591	-113.05671	Land, mineral, and wildlife conservation,		3980	No
						41.223172	-111.97036	Executive offices, nsk		5140	No
								Regulation, administration of transportat			No
					www.kayhagan.com	40.766627	-111.88804	Legislative bodies		8882	No
						40.761457	-111.89123	Courts		6865	No
						40.712384	-111.88808	General government, nec, nsk			No
						40.761457	-111.89123	Courts			No
						40.7654	-111.88804	Legal counsel and prosecution, nsk			No
						40.759503	-111.88841	Courts			No
					www.kayhagan.com	41.220827	-111.97262	Legislative bodies		1987	No
					www.house.gov	41.220827	-111.97262	Legislative bodies		4666	No
						37.111413	-113.57886	Executive offices, nsk			No
					www.public-counsel.org	40.7654	-111.88804	Legal counsel and prosecution, nsk		23283	No
						40.696519	-111.95962	General government, nec, nsk			No
				-	www.house.gov	39.599413	-110.80867	Legislative bodies			No
						40.761457	-111.89123	Courts		7728	No
					www.house.gov	37.108257	-113.57402	Legislative bodies		2305	No
					www.russfeingold.net	40.232999	-111.65852	Legislative bodies		2999	No
					3			International affairs, nsk		2590	No
								Regulation of agricultural marketing, nsk		3934	No
						41.7407	-111.8103	Regulation of agricultural marketing, nsk		3945	No
						41.220487	-111.9673	Regulation of agricultural marketing, risk		3975	No
alt Lake County	UT	84145	0155	United States		40.718797	-111.95041	Land, mineral, and wildlife conservation,		4389	No

Is Exporter	D-U-N-S Number	Doing Business As	Company Type	Is Subsidiary	Location Type	Exchange	Symbol	Rankings	Ultimate Parent
No	021827348			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	008534338			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	152711243	Usaf 419w		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	090319158	VHA		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	100840219	SIXTH DISTRICT COURT		false	BRANCH				County of Garfield
No	878141378	SALT LAKE CITY OFFICE		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	199472932			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	958966611			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	836987243			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	066777261	US POST OFFICE		false	BRANCH				United States Postal Service
No	008523546			false	SINGLE_LOCATION				
No	005552683			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	094695553	ROBERT F BENNETT		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	930163709	GUARDIAN AD LITEM		false	BRANCH				State of Utah
No	025214002			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	043562062			false	SINGLE_LOCATION				
No	066772066	US POST OFFICE		false	BRANCH				United States Postal Service
No	185646247	ORRIN HATCH		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	172387107	Central Utah Project Comp		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	003597416	Congressman Kris Cannon		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	055346124	COLOR COUNTRY DISTRICT		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	079578899	Commissioner		false	BRANCH				COUNTY OF WEBER
No	034924230	SALT LAKE CITY AIR ROUTE TRAFFIC CONTROL CENTER		false	SINGLE_LOCATION				
No	612495366	US SENATOR HATCH ORRIN		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	362902249	U.S. Bankruptcy Court		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	025456985			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	017585402			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	835294211			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	965305316	SOUTHEASTERN DISTRICT COURT		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	556672269	ROBERT F BENNETT		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	969256213	Congressman Rob Bishop Office		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	058944561			false	SINGLE_LOCATION				
No	879946275			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	025457519			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	932952687	PRICE OFFICE		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	613371715	U. S. DISTRICT COURT- DISTRICT OF UTAH		false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	969268820			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	025871190			false	BRANCH				GOVERNMENT OF THE UNITED STATES
No	066771384	CONSULATE OF MEXICO - SALT LAKE CITY, UT		false	SINGLE_LOCATION				
No	016145092	UTAH STATE OFFICE		false	SINGLE_LOCATION				
No	066779353	POLLINATING INSECT-BIOLOGY, MANAGEMENT, SYSTEMATICS RESEARCH LABORATORY		false	SINGLE_LOCATION			1	
No	066779030	GENERAL COUNSEL		false	SINGLE_LOCATION			1	
No	023724324		1	false	SINGLE_LOCATION				

Ultimate Parent D-U-N-S	Immediate Parent	Immediate Parent D-U-N-S	Language Preference	Is Manufacturing	Is Women Owned	Is Minority Owned	EIN	Fiscal Year-End	Revenue (\$ million)
161906193	US Department of the Interior	003254273		No	No	No			
161906193	United States Court of Appeals	032999828		No	No	No			
161906193	US Department of the Air Force	884008988		No	No	No			
161906193	Veterans Benefits Administration	927258046		No	No	No			
085384779	County of Garfield	085384779		No	No	No			
161906193	Congress, United States	161906011		No	No	No			
161906193	House of Representatives, United States	933351660		No	No	No	237358951		
161906193	Federal Aviation Administration	928338656		No	No	No			
161906193	US Department of the Army	835543521		No	No	No			
003261245	United States Postal Service	003261245		No	No	No			
				No	No	No			
161906193	Senate, United States	933351207		No	No	No			
161906193	Senate, United States	933351207		No	No	No			
009094301	Judiciary Courts Of The State Of Utah	360705388		No	No	No			
161906193	Farm Service Agency	929330975		No	No	No			
				No	No	No			
003261245	United States Postal Service	003261245		No	No	No			
161906193	Senate, United States	933351207		No	No	No			
161906193	The Office of Secretary	130907426		No	No	No			
161906193	House of Representatives, United States	933351660		No	No	No	237358951		
161906193	US Department of the Interior	003254273		No	No	No			
073101917	COUNTY OF WEBER	073101917		No	No	No			
				No	No	No			
161906193	Senate, United States	933351207		No	No	No			
161906193	10th Circuit Court	113840834		No	No	No			
161906193	US Marine Corps	883438459		No	No	No			
161906193	10th Circuit Court	113840834		No	No	No	760741595		
161906193	US Marshals Service	878440411		No	No	No			
161906193	10th Circuit Court	113840834		No	No	No	760741595		
161906193	Senate, United States	933351207		No	No	No			
161906193	House of Representatives, United States	933351660		No	No	No	237358951		
				No	No	No			
161906193	Executive Office for United States Attorneys	878435932		No	No	No			
161906193	US Department of the Navy	884006032		No	No	No			
161906193	House of Representatives, United States	933351660		No	No	No			
161906193	10th Circuit Court	113840834		No	No	No			
161906193	House of Representatives, United States	933351660		No	No	No	237358951		
161906193	Senate, United States	933351207		No	No	No			
				No	No	No			
				No	No	No			
				No	No	No			
				No	No	No			
				No	No	No			

Revenue Growth (%)	Net Income (\$ M)	Income Growth (%)	Total Employees	Employee Growth (%)	Employees At This Location	Total Assets (\$ Million)	Market Value (\$ M)	Auditor	Year of Founding	D&B Prescreen Score
										Low Risk
										Low Risk
										Low Risk
					225					Low Risk
					3					Low Risk
										Low Risk
					2					Medium Risk
										Low Risk
										Low Risk
										Low Risk
										Low Risk
					3					Medium Risk
					10					Medium Risk
					15					Low Risk
										Low Risk
									2010	Low Risk
										Low Risk
					1				1	Medium Risk
					5				1	Low Risk
					6				1	Medium Risk
									1	Low Risk
					6					Low Risk
									2011	Low Risk
					13					Medium Risk
					8					Low Risk
										Low Risk
										Low Risk
										Low Risk
										Low Risk
					1					Medium Risk
					5					Medium Risk
									1994	Low Risk
			1		80				1	Low Risk
										Low Risk
										Medium Risk
					10					Low Risk
					1					Medium Risk
					2					Medium Risk
			1		1				2011	Low Risk
			3		3				2010	Low Risk
			3		3				2011	Medium Risk
			3		3				2011	Low Risk
			4		4				2010	Low Risk

Primary Industry	Primary US SIC Code	All US SIC Codes	Primary US NAICS Code	All NAICS Codes
US Federal Government Agencies	91990401	91990401	921190	921190
US Federal Government Agencies	91990401	91990401	921190	921190
US Federal Government Agencies	97110401	97110401	928110	928110
US Federal Government Agencies	94510401	94510401	923140	923140
US Federal Government Agencies	92110401	92110401	922110	922110
US Federal Government Agencies	91210101	91210101	921120	921120
US Federal Government Agencies	91210101	91210101	921120	921120
US Federal Government Agencies	91990401	91990401	921190	921190
US Federal Government Agencies	91990401	91990401	921190	921190
US Federal Government Agencies	91210101	91210101	921120	921120
US Federal Government Agencies	91990401	91990401	921190	921190
US Federal Government Agencies	91210101	91210101	921120	921120
US Federal Government Agencies	91210401	91210401	921120	921120
US Federal Government Agencies	92220104	92220104	922130	922130
US Federal Government Agencies	91990401	91990401	921190	921190
US Federal Government Agencies	91210101	91210101	921120	921120
US Federal Government Agencies	96410401	96410401	926140	926140
US Federal Government Agencies	91210101	91210101	921120	921120
JS Federal Government Agencies	95110401	95110401	924110	924110
JS Federal Government Agencies	91210101	91210101	921120	921120
JS Federal Government Agencies	95120401	95120401	924120	924120
US Federal Government Agencies	91110100	91110100	921110	921110
US Federal Government Agencies	96210401	96210401	926120	926120
US Federal Government Agencies	91210100	91210100	921120	921120
US Federal Government Agencies	92119901	92119901	922110	922110
US Federal Government Agencies	91990401	91990401	921190	921190
US Federal Government Agencies	92110401	92110401	922110	922110
US Federal Government Agencies	92220104	92220104	922130	922130
US Federal Government Agencies	92110401	92110401	922110	922110
US Federal Government Agencies	91210101	91210101	921120	921120
US Federal Government Agencies	91210101	91210101	921120	921120
US Federal Government Agencies	91110401	91110401	921110	921110
US Federal Government Agencies	92220104	92220104	922130	922130
US Federal Government Agencies	91990401	91990401	921190	921190
US Federal Government Agencies	91210101	91210101	921120	921120
US Federal Government Agencies	92119901	92119901	922110	922110
US Federal Government Agencies	91210101	91210101	921120	921120
US Federal Government Agencies	91210101	91210101	921120	921120
US Federal Government Agencies	97210401	97210401	928120	928120
US Federal Government Agencies	96410401	96410401	926140	926140
US Federal Government Agencies	96410401	96410401	926140	926140
US Federal Government Agencies	96410401	96410401	926140	926140
US Federal Government Agencies	95120401	95120401	924120	924120